



**REQUEST FOR QUOTATION 4249Q  
SUPPLY & DELIVERY OF ONE (1) AERIAL LIFT ELECTRICAL TRUCK**

Quotations will be received at the Information Counter, Main Floor, Richmond City Hall, addressed to the Purchasing Section, 6911 No. 3 Road, Richmond, BC, V6Y 2C1, until **12:00 Noon local time on Wednesday, April 13, 2011.**

**NOTES:**

1. Three (3) copies of quotations shall be in a sealed envelope or package marked with the bidder's Name, the RFQ Title and Number.
2. The Closing time will be conclusively deemed to be the time shown on the clock used by the City for this purpose.
3. Faxed quotations will not be received or considered.

All queries related to the RFQ shall be submitted  
in writing to the attention of:

Sumita Dosanjh - Buyer II - Contracting Specialist

email: [purchasing@richmond.ca](mailto:purchasing@richmond.ca)

**The deadline for all enquiries is 3:00 pm local time, Tuesday, April 5, 2011**

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**REQUEST FOR QUOTATION 4249Q**  
**SUPPLY & DELIVERY OF ONE (1) AERIAL LIFT ELECTRICAL TRUCK**

Name of Bidder: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_

Province: \_\_\_\_\_

Postal Code \_\_\_\_\_

Telephone Number: \_\_\_\_\_

Contact Person: \_\_\_\_\_

Title: \_\_\_\_\_

Email Address: \_\_\_\_\_

Fax Number: \_\_\_\_\_

## PART A – INSTRUCTIONS TO BIDDERS

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### PART A – INSTRUCTIONS TO BIDDERS

#### **1.0 Description of Requirement**

- 1.1 Quotations are invited for supply & delivery of one (1) aerial lift electrical truck as set out herein, for the City of Richmond.
- 1.2 Bidders are required to submit a quotation for the full requirement only. Partial responses will be put aside and given no further consideration.

#### **2.0 Contract Term- Intentionally Omitted**

#### **3.0 Pricing**

- 3.1 Prices quoted will be in Canadian currency and exclusive of all taxes, F.O.B. destination to the sites named herein, with all freight, unloading at destination, import duties, brokerage, royalties, handling, overhead, profit and all other costs included.

#### **4.0 Inquiries and Clarifications**

- 4.1 It is the sole responsibility of the Bidder to thoroughly examine these documents and satisfy itself as to the full requirements of this RFQ. Inquiries are to be e-mailed to the contact person shown on the cover page. If required, an addendum will be published on the following websites:
  - a) BC Bid: <http://www.bcbid.gov.bc.ca/open.dll/welcome?language=En>
  - b) City's website: <http://www.richmond.ca/busdev/tenders.htm>
- 4.2 The City, its agents and employer shall not be responsible for any information given by way of oral or verbal communication.

#### **5.0 Inspection of Site- Intentionally Omitted**

#### **6.0 Submission of Quotation**

- 6.1 The response to this Request for Quotations (RFQ) with all accompanying schedules, appendices or addenda submitted by the Bidder will be received up to the closing time on the date and in the place shown on the title page of this RFQ (the "Closing Time"). The Quotation shall be submitted on the forms provided in a sealed envelope or package, marked with the Bidder's name and the RFQ title and number.

## PART A – INSTRUCTIONS TO BIDDERS

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- 6.2 Quotations received after the Closing Time or in locations other than the address indicated, will not be accepted and will be returned unopened.
- 6.3 The Bidder shall submit three (3) copies of its Quotation in accordance with the instructions stated herein.
- 6.4 The Bidder must enter its corporate or legal business name on the final page of the Quotation Form. The Quotation Form must be signed in the place provided by an officer or employee having authority to bind the Bidder to the terms and conditions of this RFQ. All other pages of the Quotation Form must be initialled by the authorized signatory in the spaces provided.
- 6.5 Amendments to a Quotation may be submitted if delivered in writing prior to the Closing Time in a sealed envelope or package, marked with the Bidder's name and the RFQ title and number.
- 6.6 Quotations may be withdrawn by written notice only, provided such notice is received at the Purchasing Services office prior to Closing Time.
- 6.7 All costs associated with the preparation and submission of the Quotation, including any costs incurred by the Bidder after the Closing Time, will be borne solely by the Bidder.
- 6.8 By submitting a Quotation, the Bidder acknowledges and agrees that the City will not be responsible for any costs, expenses, losses, damages (including damages for loss of anticipated profit) or liabilities incurred by the Bidder as a result of or arising out of submitting a Quotation for the proposed Contract, or due to the City's acceptance or non-acceptance of their Quotation or any breach by the City of the bid contract between the City and each of the Bidders or arising out of any contract award not made in accordance with the express or implied terms of the Quotation documents.

### **7.0 Conflict of Interest**

- 7.1 By submitting a Quotation, the Bidder warrants that neither it nor any of its officers or directors, or any employee with authority to bind the Bidder, has any financial or personal relationship or affiliation with any elected official or employee of the City or their immediate families which might in any way be seen by the City to create a conflict.

## PART A – INSTRUCTIONS TO BIDDERS

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### **8.0 Evaluation of Quotations**

- 8.1 Quotations will be evaluated on the basis of the overall best value to City based on quality, service, price and any other criteria set out herein including, but not limited to:
- a) the Bidder's ability to meet the Requirements, qualifications and competencies set out herein;
  - b) financial offer including but not limited to life cycle cost (transaction price, estimated residual value, operating cost including maintenance, repair and fuel costs) warranty, and any other life cycle considerations;
  - c) the Bidder's ability to meet the delivery timelines set out herein;
  - d) the Bidder's business and technical reputation and capabilities; experience and where applicable, the experience of its personnel; financial stability; track record; and references of current and former customers;
  - e) equipment quality, configuration, age and condition; and
  - f) any other criteria set out in the RFQ.
- 8.2 Prior to Contract award, the Bidder may be required to demonstrate financial stability. Should the City so request, the Bidder will be required to provide annual financial reports or a set of financial statements prepared by an accountant and covering the last two (2) fiscal years.
- 8.3 The City may, prior to Contract award, negotiate changes to the scope of the Work, the materials, the Specifications or any conditions with any one or more of the Bidders without having any duty or obligation to advise any other Bidders or to allow them to vary its prices as a result of changes to the scope of Work, the materials, the Specifications, or any conditions, and the City shall have no liability to any other Bidder as a result of such negotiations or modifications.
- 8.4 All sub-contractors of the Bidder will be subject to the same evaluation process. It is the responsibility of the Bidder to guarantee that all its sub-contractors will comply with all the Requirements and terms and conditions set out herein.
- 8.5 Preference may be given to Quotations offering environmentally beneficial products or services.

### **9.0 Acceptance and Rejection of Quotations**

- 9.1 Notwithstanding any other provision in the Quotation documents, the City has in its sole discretion, the unfettered right to:

## PART A – INSTRUCTIONS TO BIDDERS

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- a) accept any Quotation;
  - b) reject any Quotation;
  - c) reject all Quotations;
  - d) accept a Quotation which is not the lowest Quotation;
  - e) accept a Quotation that deviates from the Requirements, Specifications or the conditions specified in this Quotation;
  - f) reject a Quotation even if it is the only Quotation received by the City;
  - g) accept all or any part of a Quotation; and
  - h) split the Requirements between one or more Bidders.
- 9.2 All Quotations shall be irrevocable and remain open for a minimum of sixty (60) days after the Closing Time, whether or not another Quotation has been accepted.
- 9.3 The City may waive any non-compliance with the RFQ, the Requirements, the Specifications, or any conditions, including the timing of delivery of anything required by this RFQ and may elect to retain for consideration Quotations which are non-conforming, which do not contain the content or form required by the RFQ or which have not complied with the process for submission set out herein.

### **10.0 Award of Contract**

- 10.1 Award of a Contract is contingent on funds being approved and the contract award being made by the appropriate City authority.
- 10.2 The purchase order, the Quotation, the RFQ and such other documents including all amendments or addenda, shall form the basis for the Contract between the Contractor and the City. In the event of a conflict between any of the Contract Documents, the following documents will take precedence and govern over each other in the following order of priority from highest to lowest:
- a) The City's purchase order including the standard purchase order terms and conditions;
  - b) Or any mutually agreed to amendments between the Bidder and the City;
  - c) The Quotation; and
  - d) The RFQ and any subsequent addenda.
- 10.3 Where the head office of the successful Bidder is located within the City of Richmond and/or where the successful Bidder is required to perform the Service at a site located within the City of Richmond, the successful Bidder is required to have a valid City of Richmond business license prior to Contract execution.



## PART A – INSTRUCTIONS TO BIDDERS

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- 10.4 The City is not under any obligation to award a Contract and may elect to terminate this RFQ at anytime.

### **11.0 Publication of the Results of the Request for Quotation**

- 11.1 The City will publish the name of the successful Bidder on the websites listed in Section 4.1. No other notices will be issued by the City. Bidders shall visit these websites to obtain the results of this Request for Quotation.

### **12.0 Quantities**

- 12.1 The quantities stated herein are the City's best estimates of its requirements and should not be relied on. Actual quantities may vary.

### **13.0 Brand Names – Intentionally Omitted**

### **14.0 Alternates and/or Variations to Specifications**

- 14.1 Except where stated otherwise herein, the Specifications describe what is considered necessary to meet the performance requirements of the City and Bidders should bid in accordance with such Specifications, or if the Bidder cannot meet the Specifications, the Bidder may offer an alternative which it believes to be the equivalent.
- 14.2 If in addition to bidding on goods, materials, equipment and/or services that meet the Specifications, the Bidder wishes to offer an alternative, the alternative Quotation shall be submitted separately in the same format as the initial Quotation.
- 14.3 The City is not obligated to accept any alternatives.
- 14.4 The City will determine what constitutes allowable alternatives and/or variations.

### **15.0 Freedom of Information and Protection of Privacy Act (BC)**

- 15.1 Bidders should note that the City of Richmond is subject to the Freedom of Information and Protection of Privacy Act (British Columbia), which imposes significant obligations on the City's contractors to protect all personal information acquired from the City in the course of providing any service to the City.

### **16.0 Confidentiality**

- 16.1 Information about the City obtained by Bidders must not be disclosed unless prior written authorization is obtained from the City.

PART A – INSTRUCTIONS TO BIDDERS

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16.2 The Contractor agrees that this obligation of confidentiality will survive the termination of the Contract between the Contractor and the City.

**17.0 Insurance**

17.1 The contractor will be required to Indemnify and Insure the City as shown in the General Conditions of the Contract.

17.2 Bidders shall have the Undertaking of Liability Insurance Form Letter L1-1 within the document completed and submitted with their Quotation.

17.3 All requested policies and certificates shall be submitted to the Purchasing Section before a contract is issued to carry out the work.

**18.0 Bid Bond- Intentionally Omitted**

PART B – GENERAL CONDITIONS

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PART B – GENERAL CONDITIONS

**1.0 Definitions**

The following words and terms, unless the context otherwise requires, shall have the meanings set out below. Words including the singular number include the plural and vice versa.

“Act of God” means a cataclysmic phenomenon of nature, including earthquake, flood or cyclone. Rain, snow, wind, high water or any other natural phenomenon, which might reasonably have been anticipated from historical records of the general locality of the City, shall be deemed not to be acts of God;

“Bidder” means the individual, partnership, corporation or combination thereof, including joint ventures, who or which sign the Quotation form set out in Part D of this RFQ;

“City” means the municipal corporation, generally known as the City of Richmond.

“City’s Designated Representatives” means the City’s employees or representatives who are authorized in writing to deal with the Contractor on behalf of the City in connection with the goods, materials, equipment and services or to make decisions in connection with the Contract;

“Closing Time” means the closing date, time, and place as set out on the title page of this RFQ;

“Contract” means the agreement formed between the City and the Contractor as evidenced by the purchase order issued to the Contractor by the City;

“Contract Documents” means the purchase order, the Contractor’s Quotation, the RFQ and such other documents as listed in the purchase order, including all amendments or addenda agreed between the parties;

“Contractor” means the successful Bidder individual, partnership, corporation or combination thereof, including joint ventures, who or which is awarded the Contract;

“Delivery Date” means the date the City requires the Contractor to deliver the goods to the City’s Delivery Site;

“F.O.B.” means all costs of freight, insurance, brokerage, customs duties and all other costs of delivery to the site named as F.O.B. will be borne by the Contractor and that ownership and title to all goods, materials, and equipment are transferred to the City when same are delivered by the Contractor to the City and the risk of loss or damage to the goods, materials and equipment transfers to the City only at such time as same are received and accepted by the City at the site named as “F.O.B.”;

## PART B – GENERAL CONDITIONS

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“HST” means the harmonized sales tax administered under the Excise Tax Act (Canada) and any successor tax or levy therefore in force from time-to-time;

“OHS Regulation” means the *Work Safe BC Act* (British Columbia), including without limitation, the Occupational Health & Safety Regulation (BC Regulation 296/97, as amended by BC Regulation 185/99) enacted pursuant to such Act, all as such Act or Regulations are amended or re-enacted from time to time.

“Quotation” means the Bidder’s response made on the Quotation form set out on Part E of this RFQ with all appendices or addenda submitted by the Bidder in response to the RFQ;

“RFQ” means this Invitation to Quotation including, but not limited to: Part A - Instructions to Bidders; Part B - General Conditions; Part C- Requirements; Part D – Quotation Form;

“Requirements” means all of the Specifications, requirements and services set out in the RFQ that describes the general requirements that the goods, materials, equipment and services must meet and the Contractor must provide;

“Goods” means all the labour, materials, equipment, supplies, services and other items necessary for the execution, completion and fulfilment of the Requirements;

### **2.0 Sub-contractors**

- 2.1 All sub-contractors are the responsibility of the Contractor.
- 2.2 The Contractor shall be held as fully responsible to the City for the acts and omissions of its sub-contractors and of persons directly or indirectly employed by the Contractor, as for the acts and omissions of persons directly employed by it.
- 2.3 The Contractor agrees to ensure performance by every sub-contractor with the terms and requirements of the Contract Documents.
- 2.4 No sub-contractors will be permitted except those expressly named by the Contractor in Part D – Quotation form or subsequently permitted in writing by the City pursuant to Section 4.1 of these General Conditions.
- 2.5 The Contractor will list below all subcontractors it intends to use in its performance of the Work, and what parts of the Work each subcontractor will be undertaking (the “Subcontractors”).
- 2.6 The Contractor, if awarded the Contract, will engage the listed Subcontractors only, and no others in their stead, without prior written authorization of the City.

## PART B – GENERAL CONDITIONS

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- 2.7 The Contractor, if awarded the Contract, will ensure that every Subcontractor is bounded by a legal agreement with the same terms and conditions of the Contract.

### **3.0 Independent Contractor**

- 3.1 The Contractor, its Sub-contractors, the officers, directors, shareholders, partners, personnel, affiliates and agents of the Contractor and its sub-contractors are not, nor are they to be deemed to be, partners, appointees, employees or agents of the City.

### **4.0 Assignment**

- 4.1 Subject to Sections 2.4 and 4.2, the Contractor will not assign, sublet, subcontract, or let out as task work any part of the Work or any of the Contractor's obligations of the Contract Documents to any third party, and will not assign or otherwise transfer any of the rights of payment under the Contract Documents to any third party, without in each case the prior written consent of the City which consent the City may arbitrarily withhold.
- 4.2 Despite Section 4.1, the Contractor may utilize those sub-contractors expressly named in the "List of Subcontractors" of Part D– Quotation Form but only for the Area of Responsibility set out beside their name, provided always that the Contractor may not substitute or replace those sub-contractors, or permit those sub-contractors to further assign, sub-let, sub-contract, or let out as task work their obligations under the Contract documents, except in accordance with Section 4.1 above.
- 4.3 If the City should consent to any such assignment, subletting or letting out as task work of all or any part of the Work, the Contractor shall in no way be relieved from its responsibility for the fulfilment of the Work, but shall continue to be responsible for the same in the same manner as if all the Work had been performed by the Contractor.

### **5.0 Time of the Essence**

- 5.1 For all requests made by the City pursuant to the Contract, time is of the essence. The acceptance of a late performance, with or without objections or reservations by the City, shall not waive the right to claim damages for such breach nor constitute a waiver of the requirement of timely performance of any obligation remaining to be performed.

### **6.0 Laws, Permits and Regulations**

- 6.1 The laws of British Columbia shall govern the Contract.

## PART B – GENERAL CONDITIONS

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- 6.2 In carrying out its obligations hereunder, the Contractor shall familiarize itself and comply with all applicable laws, bylaws, regulations, ordinances, codes, specifications and requirements of all regulatory authorities, and shall obtain all necessary licenses, permits and registrations as may be required by law.

### **7.0 Inspection**

- 7.1 The Goods are subject to inspection and in case is not in conformity with the Requirements of the Contract or the Contractors' warranty (expressed or implied), the City shall have the right either to reject them or to require correction.
- 7.2 The City shall be the final judge of the Goods in respect of both quality and quantity and its decisions of all questions in dispute with regard thereto will be final.
- 7.3 The City will not be deemed to have accepted the Goods by virtue of a partial or full payment for it or prior inspection at the Contractor's facility.

### **8.0 Responsibility For Work**

- 8.1 The Contractor shall be responsible for the Goods covered by this contract until it is delivered to the designated delivery point, regardless of the point of inspection.
- 8.2 Upon delivery of the Goods, the title shall pass from Contractor to the City. Passing of title shall not constitute acceptance of the Goods by the City.
- 8.3 Upon delivery of the Goods, the Contractor's responsibility for loss or damage shall cease, except for loss or damage resulting from Contractor's negligence.

### **9.0 Quality of Workmanship and Materials**

- 9.1 The Contractor shall perform services associated with the Goods with the degree of care, skill and diligence normally applied in the performance of work of a similar nature and in accordance with sound current professional practices and conforming to the requirements set out in the RFQ.
- 9.2 The Contractor shall ensure that materials, goods and equipment shall be the products of suppliers or manufacturers of established reputation engaged in the supply or manufacture of such materials of equipment.
- 9.3 The Contractor shall ensure that materials are to be applied in accordance with the manufacturer's directions and shall use the techniques and applications best suited for the type of material being used.

## PART B – GENERAL CONDITIONS

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### **10.0 Warranty**

- 10.1 The Contractor warrants that the Goods supplied by the Contractor to the City will be in full conformity with the Specifications as well as samples, if any, then this is a sale by sample as well as by description within the meaning of the Sale of Goods Act (BC).
- 10.2 The Contractor further warrants that the Goods is of merchantable quality, and fit for the intended use and will perform according to the requirements set out in the RFQ.
- 10.3 Equipment and materials shall be new, free and clear of all liens, charges and encumbrances, the latest model, and shall be complete with all necessary accessories for operation.
- 10.4 At a minimum, a one (1) year parts and labour warranty shall be provided on all goods, materials, equipment and/or services provided under the Contract.
- 10.5 The Contractor warrants that its employees have the qualifications, experience, knowledge, skills and abilities necessary for the fulfilment of the Contract.

### **11.0 Indemnification and Insurance**

- 11.1 The Contractor shall indemnify, hold and save harmless the City from and against all claims, losses, damages, costs, actions and other proceedings made, sustained, brought or prosecuted in a manner based upon, occasioned by or attributable to any injury, including death, property damage, infringement or damage arising from any act or omission of the Contractor, its employees, officers, volunteers, servants, sub-contractors, or agents or persons from whom the Contractor has assumed responsibility in the performance or purported performance of the Requirements.
- 11.2 The Contractor shall indemnify the City from and against any and all liability or expenses by way of legal costs or otherwise in respect of any claim which may be made for a lien or charge at law or in equity or to any claim or liability under the Builders Lien Act, or to any attachment for debt, garnishee process or otherwise.
- 11.3 The Contractor shall assume the defence of, and indemnify and hold harmless the City and its officers, employees and agents, from and against all claims relating to materials, goods or equipment furnished and to inventions, copyrights, trade marks, or patents and rights thereto used by the Contractor in the execution of the Contract and in subsequent use and/or operation by the City.

PART B – GENERAL CONDITIONS

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- 11.4 The Contractor will indemnify, hold, and save harmless the City from and against all claims, losses, damages, costs, actions, and other proceedings, made, sustained, brought or prosecuted in manner, based upon, occasioned by, attributable to any injury, including death, property damage, infringement, or damage arising from any act or omission of the Contractor, his employees, officers, volunteers, servants, or agents or persons from whom the Contractor has assumed responsibility in the performance or purported performance of this agreement
- 11.5 The Contractor shall, at his own expense, through the terms of the contract secure, maintain, and pay for the following coverage:
- a) Comprehensive General Liability Insurance with a limit of not less than \$5,000,000 inclusive per occurrence for bodily injury and property damage and \$5,000,000 for personal injury. The policy or policies shall cover all premises and operations necessary or incidental to the performance of this agreement and include but not necessarily be limited to the following coverage:
    - 1. Contractual liability assumed under this agreement.
    - 2. Contingent employer's liability with respect to operations of sub-contractors.
    - 3. Owner's protective liability.
    - 4. Cross liability.
    - 5. Automobile liability (non-owned, hired).
    - 6. Completed operations liability 24 months after completed operations.
    - 7. Voluntary medical payments.
  - b) "Course of Construction" Property Damage Insurance - Intentionally Omitted
- 11.6 Intentionally Omitted
- 11.7 The policy or policies shall be underwritten by an insurance company or companies licensed to do business in the Province of British Columbia and who meet with the reasonable approval of the City. Prior to the commencement of the work defined by this agreement, the Contractor shall furnish the City through the Office of the Manager Purchasing a certified original copy of all such policies as evidence that such insurance is in force. The Contractor agrees that such insurance policies cannot be cancelled, lapsed, or materially changed without at least thirty (30) days' written notice to the City.



## PART B – GENERAL CONDITIONS

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- 11.8 Maintenance of such insurance and the performance of the Contractor of his obligations under this clause shall not relieve the Contractor of liability under the indemnification provisions here and above set forth. The foregoing insurance provisions shall not limit the insurance required by Municipal, Provincial, or Federal law
- 11.9 It shall be the full responsibility of the Contractor to determine whether any additional insurance coverage is necessary and advisable for its own protection and/or to fulfil its obligations under this Contract. Any such additional insurance shall be provided and maintained by the Contractor its own expense.
- 11.10 It is understood that this agreement is strictly between the Contractor and the City and the Contractor is an independent contractor for the City and no employment relationship, partnership, agency, or joint venture exists between the City, the employees of the Contractor and/or its agents and/or their employees, and/or its Contractors and/or their employees. Any disputes between the Contractor and any of its employees and/or its agents and/or their employees and/or their Contractors and/or their employees shall be resolved by the Contractor with no involvement by the City.

### **12.0 Termination**

- 12.1 The City will advise the Contractor by written notice of its intent to terminate the whole or any part of the Contract in any one of the following circumstances:
- a) if the Contractor fails to make delivery of the Goods within the time specified, or fails to perform any other provisions, terms or conditions of the Contract within the time specified, or within a reasonable time if no time is specified;
  - b) in the event that the Contractor performs any act or does anything by which the City shall incur any liability whatsoever;
  - c) any failure of the Contractor to meet the safety requirements of the Contract;
  - d) in the event that any creditor of the Contractor causes a writ of execution or similar writ or court order to be served upon the City requiring the City to pay any portion due to the Contractor under the Contracts; or
  - e) in the event that the Contractor is adjudged bankrupt or if it makes a general assignment for the benefit of creditors or if it becomes insolvent or if it should take the benefit of any Act that may be in force for bankrupt or insolvent debtors.

## PART B – GENERAL CONDITIONS

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- 12.2 Upon termination of the Contract, the City shall have no obligation to the Contractor except for such services and/or goods as have been supplied up to the date of the termination of the Contract(s).
- 12.3 Upon termination of the Contract(s) in whole or in part, the City may procure similar goods, materials, equipment and/or services and the Contractor shall be liable to the City for any excess costs for such similar goods, materials, equipment and/or services. The Contractor shall not be liable for any excess costs if failure to perform arises by reason of strikes, lockouts, Acts of God or acts of the City. The City will not be liable where Delivery Sites are not available due to strikes, lockouts or Acts of God.

### **13.0 Payments**

- 13.1 The Contractor shall be paid net thirty (30) days from receipt of invoice and acceptance of the goods, materials, equipment and/or services, whichever is the later.

### **14.0 Taxes**

- 14.1 Unless otherwise provided herein, the Contractor shall pay all sales or excise taxes in force during the term of the Contract, provided that any increase or decrease in such taxes shall increase or decrease the amount due under the Contract(s).
- 14.2 Invoices shall show the appropriate amounts for HST.

### **15.0 Non-resident Withholding Tax**

- 15.1 Regulation 105(1) of the Canadian Income Tax Act requires that payments to non-residents for any work performed in Canada are subject to a Non-resident Withholding Tax of fifteen (15%) percent. Exemption from this withholding tax is available in some circumstances, but the Contractor must apply directly to the Canada Revenue Agency (CRA) at least thirty (30) days before commencing the Work.

PART B – GENERAL CONDITIONS

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**16.0 Performance Bond – Intentionally Omitted**

**17.0 Protection of Person and Property- Intentionally Omitted**

**18.0 Clean Up- Intentionally Omitted**

**19.0 Character of Workers- Intentionally Omitted**

**20.0 Conduct of the Contract**

20.1 The City of Richmond’s Manager, Purchasing shall have the conduct of the RFQ and the Contract.

**21.0 Rectification of Damage and Defects**

21.1 The Contractor shall rectify any loss or damage for which, in the opinion of the City the Contractor is responsible, at no charge to the City and to the satisfaction of the City. Alternatively, the City may repair the loss or damage and the Contractor shall pay to the City the costs of repairing the loss or damage forthwith upon demand from the City. Where, in the opinion of the City, it is not practical or desirable to repair the loss or damage, the City may estimate the cost of the loss or damage and deduct such estimated amount from the amount owing to the Contractor hereunder.

**22.0 Failure to Perform**

22.1 Should the Contractor neglect to execute the Requirement properly or fail to perform any provision of the Contract, the City may, without prejudice to any other right or remedy it may have, make good such deficiencies and may deduct the cost thereof from the payment due to the Contractor.

22.2 If the Contractor fails to perform any provision of the Contract due to reasons of strike, lockout or other work stoppages, the City may upon ten (10) days written notice to the Contractor terminate the Contract without prejudice to any other right or remedy the City may have.

**23.0 Dispute Resolution**

23.1 All claims, disputes or issues in dispute between the City and the Contractor shall be decided by mediation or arbitration, if the parties agree, or failing agreement, in a Court of competent jurisdiction with the Province of British Columbia and be governed by the laws of British Columbia.

23.2 In the event that the parties agree to arbitration pursuant to the above, the arbitration shall be governed by the rules of the British Columbia International

## PART B – GENERAL CONDITIONS

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Commercial Arbitration Centre, except that the arbitrator or arbitrators shall be agreed upon by the parties, and failing agreement by the parties, shall be appointed by a court of competent jurisdiction with the Province of British Columbia.

23.3 In the event that the parties agree to arbitration, the arbitration shall take place in the Lower Mainland, British Columbia and be governed by the laws of British Columbia.

23.4 The procedure set out in this section is not meant to preclude or discourage informal resolution of disagreements between the City and the Contractor.

### **24.0 Delivery**

24.1 Deliveries shall be made to 5599 Lynas Lane Fleet Garage in the City of Richmond between the hours of 7:30 AM and 4:00 PM on any normal working day.

### **25.0 Changes in Requirements**

25.1 The City, without invalidating the Contract, may make changes to the Contract by altering, adding or deducting from the Requirements. Subject to mutual agreement, the Contractor shall proceed with the amended Requirements and the amended Requirements shall be executed under the provisions of the Contract.

25.2 The Contractor must not make any changes to from the terms of the Contract unless it shall first have received the written consent of the City and no claims for additional compensation shall be valid unless the change is so ordered.

PART C – REQUIREMENTS

PART C - REQUIREMENTS

CITY OF RICHMOND SPECIFICATIONS	STATE SPECIFICATIONS
<p><b><u>A. GENERAL SPECIFICATIONS</u></b></p> <p>The City of Richmond requires One (1) Aerial Lift Electrical Truck for the Electrical department. The units will be used in frequent stop and go in traffic conditions. Bidders shall state all descriptions and specifications.</p> <p><b>1. <u>Aerial</u></b></p> <p>Insulated 47’4” articulating telescopic boom, material handling, aerial platform lift side mounted bucket, including the items listed.</p> <ul style="list-style-type: none"> <li>-Standard platform capacity of 400 lbs (181kg).</li> <li>-Fibreglass upper boom finished with white urethane paint over white gel coat. Boom is dielectric tested per ANSI A92.2-1990, Category C, 46-KV and below.</li> <li>-Chassis insulation system (lower boom insert) with 12” insulation gap.</li> <li>-Engine start/stop from platform and lower controls.</li> <li>-Standard 46.25 inch pedestal with 17-gallon integral hydraulic oil reservoir with sight level gauge.</li> <li>-Continuous rotation including.</li> <li>-Six gpm open center hydraulic system operating at 3000psi.</li> <li>-Hydraulic platform rotator that rotates the platform 100 degrees from one side of the boom to 10 degrees past the end hung position.</li> <li>-Manual platform tilt with hydraulic dampeners.</li> <li>-Full pressure turret mounted lower controls with override.</li> <li>-12 volt emergency power.</li> <li>-Jib and winch with 1,000 lbs capacity.</li> <li>-Non-lube bearings used at all pivot points.</li> <li>-Upper boom cradle with ratchet type tie down strap.</li> <li>-Tubular rubber platform support and lower boom cradle.</li> <li>-Standard white urethane paint.</li> <li>-Two operator’s manuals and two service manuals.</li> <li>-ANSI A92.2-1990 data plate.</li> <li>-Right hand single stick control platform support.</li> <li>-Closed 24 x 30 fibreglass platform, 1 step to front side.</li> <li>-24” x 30” platform liner with one step.</li> <li>-Platform cover, nylon/vinyl 24” x 30”.</li> <li>-Radio controlled chassis throttle control.</li> </ul> <p>Aerial painted standard white.</p>	

PART C – REQUIREMENTS

CITY OF RICHMOND SPECIFICATIONS	STATE SPECIFICATIONS
<p><b><u>A. GENERAL SPECIFICATIONS</u></b> (Con't)</p> <ul style="list-style-type: none"> <li>-Main A-frame outriggers with pivot feet located between the front of the body and the back of the cab.</li> <li>-Auxiliary modified A-frame outriggers mounted between the back of the body and the tail shelf.</li> <li>-PTO and gear pump to power the unit.</li> </ul> <p>STATE</p> <ul style="list-style-type: none"> <li>- types</li> <li>- options/alternatives</li> </ul> <p><b>2. <u>Service Body</u></b></p> <p>Fibreglass service body for a cab and chassis with 84” CA and with dual rear wheels. Length: 125-3/4”, Width: 94”, Height: 52” (with upper compartments), compartment depth: 20”</p> <ul style="list-style-type: none"> <li>-Non-skid bin tops.</li> <li>-Stainless steel door latches, steel hardware, and hinges.</li> <li>-Double laminated doors.</li> <li>-Vinyl coated stainless steel door cables.</li> <li>-Exterior paint is a long lasting gel coat.</li> <li>-Superior weatherproofing is provided with factory installed continuous automotive bulb type door seals.</li> <li>-All body wiring installed in a protective loom.</li> <li>-Wheel well sections are separate from the side packs.</li> <li>-Drip rail, rock guards, front panel, and rear plate are of aluminium construction.</li> <li>-Floor is constructed of aluminium tread plate.</li> </ul> <p>STATE</p> <ul style="list-style-type: none"> <li>- options/alternatives</li> </ul> <p><b>Lights</b></p> <ul style="list-style-type: none"> <li>-Side marker lights and reflectors installed per FMVSS #108.</li> <li>-Flush mounted stop, tail, turn, and back up lights installed in the rear panel of the tail shelf per FMVSS #108.</li> <li>-Lighted license plate bracket installed in the rear panel of the tail shelf.</li> </ul> <p>STATE</p> <ul style="list-style-type: none"> <li>- options/alternatives</li> </ul>	

PART C – REQUIREMENTS

CITY OF RICHMOND SPECIFICATIONS	STATE SPECIFICATIONS
<p><b><u>A. GENERAL SPECIFICATIONS</u></b> (Con't)</p> <p><b>STREETSIDE COMPARTMENTATION</b></p> <p>COMPARTMENT # 1            -Three (3) adjustable shelves each with adjustable dividers on 4” centres, and shelves spaced evenly apart.</p> <p>COMPARTMENT # 2            -Seven (7) locking swivel hooks spaced evenly in the compartment installed in the 2-3-2 position.</p> <p>COMPARTMENT # 3            -Horizontal compartment with one adjustable shelf with dividers on 4” centers.</p> <p>COMPARTMENT # 4            -Bank of 6 drawers spaced evenly from bottom to top of compartment.</p> <p>UPPER COMPARTMENT            -Horizontal compartment 12” high with doors opening from top.</p> <p><b>CURBSIDE COMPARTMENTATION</b></p> <p>COMPARTMENT # 1            -Three (3) adjustable shelves each with adjustable dividers on 4” centers, and shelves spaced evenly apart.</p> <p>COMPARTMENT # 2            -Grip strut access step to load area.            -One stainless grab handle.</p> <p>COMPARTMENT # 3            -Open horizontal compartment.</p> <p>COMPARTMENT # 4            -Bank of 6 drawers spaced evenly from bottom to top of compartment.</p> <p>UPPER COMPARTMENT            -Horizontal compartment 12” high with doors opening from top.</p> <p>STATE            - options/alternatives</p>	

PART C – REQUIREMENTS

CITY OF RICHMOND SPECIFICATIONS	STATE SPECIFICATIONS
<p><b><u>A. GENERAL SPECIFICATIONS</u></b> (Con't)</p> <p><b>3. <u>Miscellaneous Equipment</u></b></p> <ul style="list-style-type: none"> <li>-Four (4) polyurethane 18” x 18” x 1” outrigger pads with a rope style handle.</li> <li>-Four outrigger pad carriers, one installed under each of the second vertical compartments and one under each of the rear compartments.</li> <li>-Two Buyers rubber wheel chocks with rope eyes 10” L x 6” H x 8” W.</li> <li>-Strobe system consisting of four (4) Ecco model 3810A amber, L.E.D. oval strobe lights. Two (2) installed in the front grille of the chassis and two (2) installed in the rear panel of the tail shelf.</li> <li>-Two (2) strobe beacons L.E.D, to be installed on the cab of the truck.</li> <li>-One arrow board to be mounted at the rear of the tail shelf on top of the tail shelf in the center.</li> <li>-All lights and boards to be controlled from the cab.</li> <li>-One (1) Ecco model SA901 backup alarm installed at the rear of the unit. (Alarm features a compact housing and rugged construction with optional decibel range 82-107db.</li> <li>-One 3000W inverter mounted in compartment # 1 on the curbside.</li> <li>-Laptop mounted in cab with access to GIS and Hansen.</li> </ul> <p>STATE</p> <ul style="list-style-type: none"> <li>- options/alternatives</li> </ul> <p><b>4. <u>Tailshelf</u></b></p> <p>Tail shelf of 24” aluminium tread plate.</p> <p>STATE</p> <ul style="list-style-type: none"> <li>- options/alternatives</li> </ul> <p><b>5. <u>Towing Equipment</u></b></p> <ul style="list-style-type: none"> <li>-One (1) ICC bumper with safety D-rings installed at rear of unit.</li> <li>-Buyers PH8, medium duty pintle hitch – 8 ton capacity.</li> <li>-Six prong trailer socket installed at the rear of the unit adjacent to the pintle hitch location.</li> </ul> <p>STATE</p> <ul style="list-style-type: none"> <li>- options/alternatives</li> </ul>	



PART C – REQUIREMENTS

CITY OF RICHMOND SPECIFICATIONS	STATE SPECIFICATIONS
<p><b><u>A. GENERAL SPECIFICATIONS</u></b> (Con't)</p> <p><b>6. <u>Mud flaps</u></b></p> <p>Mud flaps installed as per regulations.            STATE            - options/alternatives</p> <p><b>7. <u>Unit Certification</u></b></p> <p>Unit certification.            STATE            - options/alternatives</p> <p><b>8. <u>Chassis</u></b></p> <p>Comparable to a F-550 Extended cab Dually and chassis with 84" CA and 19,500 GVWR.            -Diesel Engine.            -5 speed automatic.            -Air conditioning            -Bucket seats            -White color            -Truck exhaust on street side of truck.            -160 amp alternator            STATE            -make and model of cab and chassis            -type and style of cab of chassis            -number of passengers            -overall length            STATE            -options/alternatives</p> <p><b>9. <u>Under Coating</u></b></p> <p>The vehicle shall have a full undercoating of the cab and chassis.            STATE            -what is offered            - options/alternatives</p>	

PART C – REQUIREMENTS

CITY OF RICHMOND SPECIFICATIONS	STATE SPECIFICATIONS
<p><b><u>A. GENERAL SPECIFICATIONS</u></b> (Con't)</p> <p><b>10. <u>Paint</u></b>            Cab and body paint is to be factory applied with non-corrosive “Body Armour” exterior gel-coat finish.            STATE            -colour of paint and number            -if factory applied            -options/alternatives            STATE            -what is offered            -options/alternatives</p> <p><b>11. <u>Instrumentation/Controls</u></b></p> <p>The vehicle shall be equipped with the following instrumentation and controls:</p> <ol style="list-style-type: none"> <li>1. tilt/telescoping steering wheel</li> <li>2. cruise control on steering wheel(optional)</li> <li>3. oil pressure</li> <li>4. coolant temperature</li> <li>5. ammeter</li> <li>6. speedometer</li> <li>7. trip meter</li> <li>8. tachometer</li> <li>9. fuel level</li> <li>10. on board management system</li> <li>11. am/fm/cd</li> <li>12. Blue Tooth compatible</li> <li>13. Automatic door locks and windows</li> </ol> <p>STATE            -what is offered            -options/alternatives</p> <p><b>12. <u>Mirrors</u></b></p> <p>The vehicle shall have electric left and right mirrors complete with 7" convex and            STATE            - type and style of mirrors            - describe safety and emergency features            - options/alternatives</p>	

PART C – REQUIREMENTS

CITY OF RICHMOND SPECIFICATIONS	STATE SPECIFICATIONS
<p><b><u>A. GENERAL SPECIFICATIONS</u></b> (Con't)</p> <p><b>13. <u>Air Conditioning</u></b>            Units are to be equipped with factory air conditioning, complete with multi positional control and variable adjustable vents.            STATE            -type and style            -capacity            -options</p> <p><b>14. <u>Heater/Defroster</u></b>            A heater/ventilation system complete with multi position blower fan. Variably adjustable heating vents for operator comfort and window “defrosting”. The defrosting system must be capable of dealing with local conditions – cool temperatures with high humidity.            STATE            -type of blower control            -system air movement and capacity in CFM            -heater/defroster fan type and speed control            -options</p> <p><b>15. <u>Steering</u></b>            The vehicle shall have power steering.            STATE            -what is offered            -options/alternatives</p> <p><b>16. <u>Brakes</u></b>            The vehicle shall have 4 wheel disc brakes complete with anti-lock braking system.            STATE            -type, size and style of brake system            -if ABS is offered            -options/alternatives</p> <p><b>17. <u>Suspension</u></b>            The vehicle shall be equipped with a heavy duty MOR/RIDE suspension system.            STATE            -what is offered            -GVWR            -options/alternatives</p>	

PART C – REQUIREMENTS

CITY OF RICHMOND SPECIFICATIONS	STATE SPECIFICATIONS
<p><b><u>A. GENERAL SPECIFICATIONS</u></b> (Con't)</p> <p><b>18. <u>Keys</u></b>            Four (4) Sets of keys and if applicable remotes to be provided upon delivery unit.</p> <p><b>19. <u>Tires</u></b></p> <p>The vehicle shall have 5 premium quality steel belted radial all season tires and wheels. The tires and wheels must be sized to match the heavy duty suspension and increased GVWR complete with spare tire and rim mounted under floor and jack and tire changing tools are included.</p> <p>STATE</p> <ul style="list-style-type: none"> <li>-type, size and style of tires</li> <li>-type, size and style of wheels</li> <li>-GVWR</li> <li>-spare tire and rim mounted under floor</li> <li>-jack and tire changing tools included</li> <li>-options/alternatives</li> </ul> <p><b>20. <u>Compliance</u></b></p> <p>The vehicle shall comply with all government regulations and requirements for operation with B.C.</p> <p>STATE</p> <ul style="list-style-type: none"> <li>-Federal Government Motor Vehicle Safety Regulations</li> <li>-B.C. Motor Vehicle Act and Regulations</li> <li>-Work Safe BC Regulations</li> <li>-Metric Markings</li> </ul> <p><b>21. <u>Manuals</u></b></p> <p>The Vehicle shall have the following manuals upon delivery of the vehicle to the City of Richmond Public Works Operations Yard.</p> <ol style="list-style-type: none"> <li>1. two (2) sets of operators manuals</li> <li>2. one (2) full set of repair manuals</li> <li>3. one (2) set of parts manuals</li> <li>4. cd rom</li> </ol> <p>STATE</p> <ul style="list-style-type: none"> <li>- options/alternatives</li> </ul>	

PART C – REQUIREMENTS

CITY OF RICHMOND SPECIFICATIONS	STATE SPECIFICATIONS
<p><b><u>A. GENERAL SPECIFICATIONS</u></b> (Con't)</p> <p><b>21. <u>Demo</u></b></p> <p>Is demo available for viewing or use. STATE -what is offered -options/alternatives</p> <p><b>22. <u>Warranty</u></b></p> <p>The successful bidder shall provide written warranty details concerning the standard applicable vehicle warranty. STATE -standard warranty -extended warranty -warranty options</p> <p><b>23. <u>Training</u></b></p> <p>The successful bidder shall provide training in the operation and maintenance of the vehicle by factory representatives or factory trained technician. STATE -training commitment and details</p>	

PART C – REQUIREMENTS

CITY OF RICHMOND SPECIFICATIONS	STATE SPECIFICATIONS
<p><b><u>A. GENERAL SPECIFICATIONS</u></b> (Con't)</p> <p><b><u>24. Preventative Maintenance</u></b></p> <p>The following shall be provided by the successful bidder at the time of vehicle delivery.</p> <ol style="list-style-type: none"> <li>1. a complete check-off style preventative maintenance check list as recommended by the manufacture (s) to ensure a safe and satisfactory service life.</li> <li>2. a listing of special service tool requirements.</li> <li>3. recommended diagnostic tools and special training.</li> <li>4. a full set of schematics for all electrical circuits and any other related areas and/or components.</li> <li>5. a full list of general maintenance parts (i.e. belts, filters etc) recommended for on-hand stock, provide manufacture name and part number.</li> </ol> <p>STATE            -what is offered            -options/alternatives</p> <p><b><u>25. Delivery</u></b></p> <p>The successful bidder shall state the number of days from the date of order to the date of delivery of the unit F.O.B. to the City of Richmond Public Works Operations Yard. The City would expect within 180 days after awarding tender.</p> <p>STATE            -number of days for delivery &amp; date of delivery</p> <p><b><u>26. Parts</u></b></p> <p>The City of Richmond requires parts delivery by air/within 24 hours within Canada and 48 hours outside of Canada. All costs associated to “air” delivery are the responsibility of the supplier.</p> <p>STATE            - parts delivery service by air            - associated costs              - options/alternatives</p>	

PART C – REQUIREMENTS

CITY OF RICHMOND SPECIFICATIONS	STATE SPECIFICATIONS
<p><b><u>A. GENERAL SPECIFICATIONS</u></b> (Con't)</p> <p><b>27. Parts and Service Guarantees</b>            Can you provide <u>parts and services guarantees</u> complete with minimum standards quantifying the delivery of parts and services?            STATE            - Describe your performance guarantees.            - Costs.            - Options/Alternatives</p> <p><b>1. <u>Recommended Options</u></b></p> <p><b>1. Strobe Lights</b>            - Two on top front of cab or light bar            - Strobe lights on front grill            - Strobe or LED in rear bumper            - Rear arrow bar            STATE            -what is offered            -options/alternatives</p> <p><b>2. GPS</b>            STATE:            - options/alternatives</p> <p><b>3. Recommended Options</b>            STATE            -what is offered</p>	

PART D – QUOTATION FORM

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PART D – QUOTATION FORM

**Quotation Form**

Purchasing Section  
City of Richmond  
6911 No. 3 Road  
Richmond, BC V6Y 2C1

The undersigned Bidder, having carefully read and examined the Instructions to Bidders, General Conditions, Requirements, Quotation Form, and Undertaking of Liability Insurance and having full knowledge of the work required, does hereby offer to provide all necessary materials in strict accordance with the Requirements and to do all therein called for on the terms and conditions and under the provisions therein set forth at the:

**TOTAL BASE PRICE \$** \_\_\_\_\_

**TOTAL OPTION PRICES\$** \_\_\_\_\_

**LUMP SUM TOTAL\$** \_\_\_\_\_

**PAYMENT TERMS** \_\_\_\_\_ **EARLY PAYMENT TERMS** \_\_\_\_\_

The above price includes and covers duties, handling and transportation charges, and all other charges incidental to and forming part of this Quotation except for H.S.T.

The undersigned Bidder agrees to complete the whole of the works within \_\_\_\_\_ working days of acceptance.

Name of Bidder: \_\_\_\_\_

Address: \_\_\_\_\_

Telephone No: \_\_\_\_\_

Name, Signature, and  
Title of Signing Officer: \_\_\_\_\_

Date: \_\_\_\_\_

E-mail: \_\_\_\_\_

Web Address: \_\_\_\_\_



PART D – QUOTATION FORM

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**Schedule of Quantities and Prices**

DESCRIPTION	UNIT	TOTAL COST
Aerial Lift Electrical Truck	EA	\$ _____

Subtotal \$ \_\_\_\_\_

**TOTAL QUOTED AMOUNT** \$ \_\_\_\_\_  
**(carried forward to Quotation Form base price only)**

Harmonized Services Tax (HST) \$ \_\_\_\_\_

Payment Terms \_\_\_\_\_

Early Payment Discount \_\_\_\_\_

\_\_\_\_\_  
Initials of Signing Officer



PART D – QUOTATION FORM

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**Undertaking of Liability Insurance**

City of Richmond  
6911 No. 3 Road  
Richmond, BC V6Y 2C1

Dear Sirs:

We, the undersigned (insert insurance company's name) \_\_\_\_\_ do hereby undertake and agree to insure the Contractor in the amount of \$5,000,000.00 as outlined in the attached "General Conditions of the Contract" and agree to:

- a. Name the City of Richmond, its officers, officials, agents, and employees as additional insured in connection with the work being proposed by the Contractor.
- b. State that such policy applies to each insured in the same manner and to the same extent as if separate policy had been issued to each insured named in the policy.
- c. State that the policy cannot be cancelled, lapsed, or materially changed without at least 30 days written notice of cancellation delivered to the City Clerk of the City of Richmond at 6911 No. 3 Road, Richmond, BC V6Y 2C1.
- d. State that coverage provided by such insurance shall protect the Contractor and the City of Richmond during the performance of the works and services specified in the attached Form of Quotation and specifically that the insurance required by such Quotation shall be consistent with the requirements therein.

if the Contract is awarded to (insert bidder's name) \_\_\_\_\_

EXCEPTIONS:

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Dated at \_\_\_\_\_, British Columbia, this \_\_\_\_ day of \_\_\_\_\_, 2011.

BY: \_\_\_\_\_ TITLE: \_\_\_\_\_

This form must be signed by the Insurance Company or an authorized Broker on behalf of the Insurance Company.

A SEPARATE FORM MUST BE SIGNED FOR EACH POLICY IF MORE THAN ONE POLICY IS APPLICABLE.





PART D – QUOTATION FORM

**List of Previous Contracts**

The Bidder has recently undertaken and completed the Contracts described following and authorizes the City of Richmond to inquire as to the nature of the Bidders performance on these contracts.

	DESCRIPTION OF CONTRACT	TOTAL PRICE OF CONTRACT	DATE COMMENCED	DATE COMPLETED
Company:  Contact Name:  Phone:  E-mail:				
Company:  Contact Name:  Phone:  E-mail:				
Company:  Contact Name:  Phone:  E-mail:				
Company:  Contact Name:  Phone:  E-mail:				

(If additional space is required, attach additional