



## 5149P – Consulting Service- Hansen Public Sector Asset and Work Management System V8.3 Upgrade

### 1. Introduction

- 1.1 The City of Richmond (the “City”) invites responses to this Request for Proposal from qualified Consultants capable of providing the City with Implementation Services for the Hansen Asset and Work Management System upgrade from Version 7.70R8.001 to IPS Version 8.3.
- 1.2 The objective of this Request for Proposal (“RFP”) is to provide the City with qualified Proponents capable of carrying out the work herein defined. The subsequent Proponent Submissions will form the basis for evaluation, potential interview and selection.

### 2. Definitions

- 2.1 Throughout this Request for Proposal the following definitions apply:
- a) “City’s Designated Representatives” means the City’s employees or representatives who are authorized in writing to deal with the Consultant on behalf of the City in connection with the goods, materials, equipment and services or to make decisions in connection with the Contract;
  - b) “City” means the municipal corporation, generally known as the City of Richmond in British Columbia, Canada;
  - c) “Closing Time” means the closing date, time, and place as set out in subsection 4.1 of this Request For Proposal;
  - d) “Consultant” means the individual, partnership, corporation or combination thereof, including joint venturers, who or which is awarded a Contract who enters into a written Contract with the City to perform and to oversee the Work;
  - e) “Contract Documents” means the purchase order, the Consultant’s Proposal, the RFP and such other documents as applicable, including the

- f) City’s purchase order all amendments or addenda agreed between the parties;
- g) “Contract” or “Agreement” means the agreement formed between the City and the Consultant as resulting from this Request for Proposal, executed by the City and the Consultant and evidenced;
- h) “G.S.T.” means the Goods and Services tax administered under the Excise Tax Act (Canada) and any successor tax or levy therefore in force from time-to-time;
- i) “Lead Proponent” is the Proponent whose Proposal, as determined through the evaluation criteria described in this RFP, provides the best overall value in meeting the requirements of the RFP, and with whom a Contract will be considered;
- j) “Project” means the scope of Work and Requirements described in this Request For Proposal;
- k) “Proponent” means an individual partnership, corporation or combination thereof, including joint venturers or a company that submits, or intends to submit, a Proposal in response to this Request for Proposal;
- l) “Proposal” or “Submission” means a proposal submitted by a Proponent in response to this Request For Proposal;
- m) “Requirements” means all of the specifications, requirements and services set out in the RFP that describes the general requirements that the goods, materials, equipment and services must meet and the Successful Proponent must provide;
- n) “Response” means the same as “Proposal” or “Submission”;
- o) “RFP” or “Request for Proposals” means this request for proposals, inclusive of all appendices and any addenda that may be issued by the City;
- p) “Services” means the same as “Work”;
- q) “Successful Proponent” means the same as “Consultant”; and
- r) “Work” or “Works” means the provision of all labour, services, materials, equipment, and any other necessary items and actions for the Successful Proponent to complete and perform its obligations in accordance with the Requirements and terms and conditions of the Contract.

### 3. Key Dates

- 3.1 In order to assist Proponents, following are the key target dates and Events with respect to this RFP process. Such dates are not guaranteed and may change based upon circumstances.

1. RFP issued	July 04, 2014
2. Inquiries received up to	July 17, 2014 Noon
3. Closing Date for submission of Proposals	July 31, 2014 Noon
4. Evaluation	August 4-22, 2014

### 4. Submission Details

- 4.1 3 (three) hard copies, and 1 (one) additional electronic copy (on a CD ROM or memory stick) of Proposals marked “5149P- Consulting Service-Hansen Public Sector Asset and Work Management System IPS V8.3 Upgrade” and addressed to the Purchasing Section, will be received at the Information Counter, Main Floor, Richmond City Hall, 6911 No. 3 Road, Richmond BC V6Y 2C1, **12:00 noon local time July 31, 2014.**
- 4.2 Submissions received after this time may, at the City’s discretion, be returned to the sender unopened.
- 4.3 Hard copy and electronic copy submissions should be identical to each other and in the same file format (i.e. Excel, word).
- 4.4 Proposals should be submitted in a sealed envelope or package, marked with the Proponent’s name and the RFP title and number.
- 4.5 Amendments to a Proposal may be submitted if delivered in writing prior to the Closing Time in a sealed envelope or package, marked with the Proponent’s name and the RFP title and number.
- 4.6 Proposals already delivered to the City may be withdrawn by written notice only, provided such notice is received at the Purchasing Services office prior to the Closing Time.
- 4.7 Any and all costs associated with the preparation and submission of the Proposal, including any costs incurred by the Proponent after the Closing Time, will be borne solely by the Proponent.

- 4.8 By submitting a Proposal, the Proponent acknowledges and agrees that the City will not be responsible for any costs, expenses, losses, damages (including damages for loss of anticipated profit) or liabilities incurred by the Proponent as a result of or arising out of submitting a Proposal for the proposed Contract, or due to the City's acceptance or non-acceptance of their Proposal or any breach by the City of the bid contract between the City and each of the Proponents or arising out of any contract award not made in accordance with the express or implied terms of the Proposal documents.

## 5. Enquiries and Addenda

- 5.1 Clarification of terms and conditions of the RFP document and RFP process and all other inquiries shall be directed to:

Sharon Bentley, SCMP  
Buyer II  
[purchasing@richmond.ca](mailto:purchasing@richmond.ca)  
City of Richmond

- 5.2 The City, its agents and employees shall not be responsible for any information given by way of oral or verbal communication.

- 5.3 The City will only respond to questions that are submitted in writing. Any questions that are received and answered by City Staff that affect the RFP process, any interpretation of, additions to, deletions from, or any other corrections to the Request for Proposal document, may be issued as written addenda by the City. It is the sole responsibility of potential Proponents to check the following websites to ensure that all available information has been received prior to submitting a Proposal:

- a) City: <http://www.richmond.ca/busdev/tenders.htm>
- b) BC Bid: <http://www.bcbid.gov.bc.ca/open.dll/welcome?language=En>

- 5.4 The decision to issue or not issue an addendum is entirely at the sole discretion of the City.

- 5.5 The deadline for inquiries for this RFP is **12:00 noon, local time on July 17, 2014**. The City reserves the right not to respond to inquiries received after this deadline.

- 5.6 Each addendum will be incorporated into and become part of the RFP document. No amendment of any kind to the RFP is effective unless it is contained in a written addendum issued by the City's Purchasing Section.

## 6. Project Background

- 6.1 Hansen is the City of Richmond’s Asset and Work Management System. It is a critical Enterprise Resource Planning System in operation at the City since 1999.
- 6.2 Although Hansen has served the City well for the past 15 years and is currently used by over 600 City employees, an upgrade is required in order to take advantage of new software applications and technologies that are not currently supported by the existing version of Hansen.
- 6.3 Over this period, Hansen-related processes within the user business units have drifted away from a common standard.
- 6.4 The following modules currently in production use at the City are: Customer Service, Work Management, Asset Management (Fleet, plant, Complex, Parks, Sewer, Storm, Street, and Water), Integrated Map Viewer, Image Display and Processing, OLE Container, and Geo Administrator

## 7. Project Objectives and Scope

- 7.1 The City proposes to engage the services of an Implementation Consultant to lead the:
  - a) Improvement and standardization of processes used by the participating business units.
    - Finance and Corporate Services Department
    - Community Services Department
      - Parks Services
        - Parks Operations – Asset Management, Construction & Maintenance, Horticulture, Turf Maintenance, Urban Forestry
        - Parks Planning and Design
    - Engineering & Public Works Department
      - Public Works
        - Public Works Administration
        - Fleet Operations and Environmental Programs
        - Roads & Construction Services
        - Sewerage & Drainage (including Pump Stations)
        - Water Services

- Engineering
  - Planning (including GIS)
  - Capital Buildings Project Development
  - Facility Services
- b) Technical upgrade of Hansen V7.70R8.001 to Hansen V8.3 (or the most current release at time of implementation, hereafter simply referred to Hansen 8.3).

The Technical upgrade consists of the migration of our current application set and data conversion. The implementation of the ION Integration Broker, Configured Assets, and EPAK will be included with the technical upgrade as these functions are required at the outset.

- c) Implementation of Call Centre and Mobility modules.

7.2 Under the direction of the City of Richmond's Manager of Public Works Administration and Manager of Enterprise Applications, the Implementation Consultant will be required to, but may not be limited to the following:

- a) Work with the City of Richmond's Engineering & Public Works, Community Services, Finance, and IT teams in the analysis and project management of the above system implementation and upgrade;
- b) Developing City conducted fit/gap analysis and recommended business process changes;
- c) Provide guidance on best practices, system and process expertise;
- d) Recommend modifications to system configuration and create the resulting Solution Requirement Documents;
- e) Analyse and perform Data conversion. In particular, provide guidance regarding best practice for determining what data should be converted and how to later access data not converted;
- f) Build and install Hansen 8.3 software in the City of Richmond's Test, Development, and Production environments;
- g) Support the City of Richmond's User Acceptance Testing and System Testing;
- h) Provide training and knowledge transfer for the new version to City of Richmond super users as well as the Hansen Coordinator, business analysts and IT staff responsible for system maintenance;

- i) Provide Go Live and post-Go Live support;
- j) After the technical upgrade, implement the Call Centre module and the Mobility module for field use;
- k) Document all recommendations and designs related to the deliverables; and
- l) Ensure that business process controls and security assignments continue to comply with appropriate control standards.

## **8. Deliverables**

### 8.1 Project documentation

- a) Statement of Work, Project Schedule, Resource Plan, Status Reports, and Change Requests.

### 8.2 AS-IS documentation

- a) Business processes of participating business units; and
- b) Asset models.

### 8.3 TO-BE documentation

- a) Business processes; and
- b) Asset models.

### 8.4 Fit-Gap analysis and Recommendations

### 8.5 Functional and technical requirements documents

### 8.6 Data conversion design documents

### 8.7 Interface designs for PeopleSoft HCM, PeopleSoft Financials, Amanda, GIS, CoenCorp

### 8.8 Plans for data conversion testing, system and interfaces testing, and user acceptance testing

### 8.9 Training plan and documents

### 8.10 Go-Live and System Acceptance documents

- 8.11 The consultant is responsible for any additional deliverables identified during the engagement.

## 9. Project Timeline

- 9.1 There are three timelines for this project, with work commencing in August 2014:

- a) Process Improvement and Standardization – completed by August 2015;
- b) Upgrade to 8.3 – implemented by June 2016; and
- c) Mobility – implemented by December 2016.

- 9.2 The project/agreement may be extended for a total of up to 5 years at the City’s option.

## 10. Submission Format

- 10.1 Responses submitted should be no more than 20 (twenty) pages in length, not including appendices, and should adhere to the following structure – including section title and order as indicated below:

### **SECTION A: Cover Letter and Executive Summary**

- a) This covering letter referencing the RFP number and title should clearly state the Proponent’s understanding of the services to be provided. The letter should include the name(s) of the person(s) who will be authorized to make representations for the Proponent, their title(s) and telephone number(s) and email address. The cover letter should be signed by an authorized signatory in a position to legally bind the Proponent to statements made in response to this RFP.
- b) The executive summary should provide a synopsis of your overall approach and key points in your Proposal.

### **SECTION B: Table of Contents**

- a) The Table of Contents should reference the applicable section, sub-section and page numbers (e.g. Section C pages x-x, Sub-Section Part 1 page x-x). Pages should be consecutively numbered.

### **SECTION C: Experience, Reputation, Capacity, Team Composition and Resources**

- a) Provide sufficient information that demonstrates the Proponent’s experience, reputation, capacity, and availability of resources, including the ability to meet Requirements of this RFP, qualifications and

competencies, track record, references of current and former clients for types of services described in this RFP.

- c) Provide sufficient information about your company that includes, but is not limited to the following:

Part 1: Should include the following information:

- i. Contact information, including name, title, address, e-mail, telephone number and facsimile numbers.
- ii. Any other name(s) Proponent is, or has, been doing business under.
- iii. Location of head office and subsidiary offices, as applicable; number of employees;
- iv. A corporate profile of the Proponent's firm outlining its history, philosophy and target market;
- v. A detailed listing, with descriptions, of successfully completed projects that demonstrate the Proponent's experience with providing the types of services required by this RFP;
- vi. Detailed information of the Proponent's years of relevant experience in providing the services required by this RFP;
- vii. An organization chart of the Proponent's organizational structure as this will relate to the Proponent's team members that will be assigned to perform the services under this Contract. This should include the Proponent's internal reporting structures;
- viii. Team Composition – provide a complete listing of all resources who will be assigned to this project. Resources will be identified as follows:
  1. A list of all personnel assigned to this project:
    - a. A brief resume identifying each individual's qualifications and experience.
    - b. Number of years each individual has worked for the company and specific projects worked on.
  2. A description of available support staff and firm resources.
  3. Confirmation of the onsite availability of the key staff for the duration of the project.

Part 2: Additional Information

- i. In this section, Proponents may provide any additional comments about their experience, capacity, and resources which they feel would be informative and beneficial to the City.

Part 3: References

- i. Proponents should provide a list of former and current references for all customers for whom the Proponent has provided the similar services required in this RFP, with an emphasis on local municipalities, for the past five (5) years (list all). Proponents should include a brief ½ page summary of the services provided, and the date of services. Include the organization name and address, telephone, and email address of primary contact. The City may, during the evaluation process, contact the references to confirm statements made in response to this RFP.

**SECTION D: TECHNICAL INFORMATION**

- a) In this section Proponents should provide:

Part 1: Methodology, Work Plan and Schedule

- i. In this section, provide a specific timetable, milestones, meetings and detailed work plan for the Services as outlined in Section 8 (eight), including timelines for completion of specific tasks, time requirements and identification of specific deliverables.
- ii. List the City's staff, and time requirements of each that would be required to participate during the performance of the Services.
- iii. A short narrative (no more than two pages) that illustrates the Proponent's understanding of the Project (including background, objectives and scope), the Requirements, Project deliverables and Project objectives and how these will be achieved by the Proponent's methodology;
- iv. A methodology that describes the key elements of the approach that would be employed by the Proponent in undertaking this Project for the City as outlined in this RFP. Step by step procedures, documentation and a schedule of activities which indicate how it proposes to meet these needs should also be provided. This methodology should also include information explaining each project task, including what will be expected of both the Consultant and the City with respect to each task, and how the tasks achieve the project objectives/outcomes. This section should be clearly laid out, with each task succinctly described, and deliverables/outcome associated with each task identified.
- v. A detailed Project schedule of all activities, including milestones, project meetings, interim reports and progress reports required for this Project.

- vi. A detailed description of Project deliverables that will be provided to the City.

Part 2: Applicable Standards

- i. Proponents should reference all applicable standards to be used in determining and completing their methodologies. If there are any standards specific to the Proponent's firms (not required by applicable industry standards) that will be applied during the performance of the services, then these should be specified in the Proposals as they will need to be considered by the City.

**SECTION E: PROPOSED FEES FOR METHODOLOGY**

- a) Appendix One – Fee Schedule should be submitted in the format included with this RFP and shall represent the total fees to complete the Project including expenses and disbursements
- b) Additionally, in this section Proponents should provide pricing, payment options and cost saving strategies to the City, including:
- d) Confirm that all invoices will be in Canadian Funds;
- e) Please include any cost saving strategies that will benefit the City.

**SECTION F: WORKSAFE, INSURANCE(S), BUSINESS LICENSE**

- a) In this section Proponents should provide:
  - i. Confirmation of WorkSafe BC coverage. Proponents not already having the WorkSafe appropriate coverage will be required to obtain the appropriate coverage prior to Contract award.
  - ii. Confirmation of Required Insurance (See section 9.1 of [http://www.richmond.ca/\\_shared/assets/General\\_Conditions\\_for\\_Consulting\\_Services\\_Provided\\_to\\_the\\_City28608.pdf](http://www.richmond.ca/_shared/assets/General_Conditions_for_Consulting_Services_Provided_to_the_City28608.pdf) )
  - iii. The Successful Proponent will be required to carry the appropriate insurance coverage amounts prior to Contract award.

**11. Evaluation of Proposals**

- 11.1 All Proposals will be evaluated for their compliance and suitability with respect to the requirements of the City by a committee composed of City staff or designates, which may include 3<sup>rd</sup> party consultants.

- 11.2 The City will review the Proposals submitted to determine whether, in the City’s opinion, Proponents have demonstrated the required experience and qualifications to fulfill the obligations of the services identified in this RFP.
- 11.3 The City, in its sole discretion, may conduct any inquiries, clarifications or investigations on any or all of the Proposals, without having any duty or obligation to do so for all, including but not limited to contacting references, to verify the statements, documents, and information submitted in connection with the Proposal and may seek clarification from the Proponent’s clients regarding any financial and experience issues.
- 11.4 Proposals will be evaluated on the basis of the overall best value to City based on quality, service, price and any other criteria set out herein including:
  1. The successful Respondent shall have:
    - a) Extensive experience of Hansen/IPS Asset and Work Management System as a functional consultant in both systems implementation and major release upgrade methodology.
    - b) Extensive experience in analyzing Hansen applications with focus on in-depth business knowledge of municipal operations, information technology planning, organizational change management, and business transformation.
    - c) A proven track record of successfully implementing work order functionalities in the Hansen/IPS environment.
    - d) A proven track record of successfully implementing projects of a similar size and complexity to the scope of work described from a techno-functional perspective.
    - e) In-depth knowledge of Hansen/IPS, including Customer Service, Call Centre, Work Management, Asset Management (Fleet, Plant, Complex, Parks, Sewer, Storm, Street, Water), Configured Assets, Integrated Map Viewer, Image Display and Processing, OLE Container, GEOAdministrator, and Mobile Assets.
    - f) In-depth knowledge in Hansen/IPS Security Design and Implementation.
  2. A financial proposal with price estimates and demonstrated value for money in terms of deliverables and effort.
  3. A proposed methodology including the Respondent’s:

- a) Ability to provide detailed explanation of each task and what will be required of the Proponent;
  - b) Ability to address the scope of work and make reference to the requirements outlined in the RFP; and
  - c) Quality of details of the estimated project time effort and budget.
4. The ability to work on-site.
  5. Compliance to RFP requirements.
- 11.5 Preference may be given to Submissions offering innovative methodology, those that require the least impact to City resources, and environmentally beneficial goods or services.
- 11.6 Proponents may be interviewed by the City. Each Proponent should be prepared to demonstrate or otherwise substantiate any areas of the Response, its own qualifications for services required, and any other area of interest relative to its Response.
- 11.7 Reference checks may also be conducted by the City.
- 11.8 Prior to Contract award, the Proponent may be required to demonstrate financial stability. As such, the Proponent may be required to provide annual financial reports or a set of financial statements prepared by an accountant and covering the last 2 (two) fiscal years.
- 11.9 Preference may be given to Proposals offering innovative concepts, those that require least impact to the City resources, and environmentally beneficial products or services.
- 11.10 The City may, prior to Contract award, negotiate changes to the scope of the Work, the materials, the Requirements or any conditions with any one or more of the Proponents without having any duty or obligation to advise any other Proponents or to allow them to vary their prices as a result of changes to the scope of Work, the materials, the Specifications, or any conditions, and the City shall have no liability to any other Proponent as a result of such negotiations or modifications.

## **12. RFP Process**

- 12.1 This RFP is not an agreement to purchase goods or services. The City is not obligated to select a Proponent or to proceed to negotiations for a Contract, or to award any Contract. As such, the City reserves the right to unilaterally take the following actions, and shall not be liable for any such actions:

- a) accept a Proposal that deviates from the Requirements, Specifications or the conditions specified in this Proposal;
- b) accept a Proposal which is not the lowest cost Proposal;
- c) accept all or any part of a Proposal;
- d) amend the scope and description of the products and services to be procured as described in this RFP, and the qualifications that may be required to meet those requirements;
- e) assess the ability of the Proponent to perform the Contract and reject any Proposal where, in the City's sole estimation, the personnel and/or resources of the Proponent are deemed insufficient;
- f) cancel the RFP process and recommence in respect of the same RFP with the same or an amended set of documents, information and requirements;
- g) cancel the RFP process at any time and reject all submissions;
- h) not accept any Proposal in response to this RFP;
- i) reject a Proposal even if it is the only Proposal received by the City;
- j) reject any and all Proposals, including without limitation the lowest priced Proposal, even if the lowest priced Proposal conforms in all aspects with the RFP;
- k) reject or accept any or all Proposals at any time prior to execution of a Contract;
- l) reject Proposals which are incomplete, conditional or obscure or erasures or alterations of any kind, or
- m) split the Requirements between one or more Proponents.

12.2 The Proponent acknowledges and agrees that any RFP is in no way whatsoever an offer to enter into an agreement and submission of a Request of Proposal by any Proponent does not in any way whatsoever create a binding agreement. The Proponent acknowledges that the City has no contractual obligations whatsoever arising out of the RFP process.

### **13. Negotiations**

13.1 The award of the contract may be subject to negotiations with the Lead Proponent. Such negotiations include, but are not limited to, the following:

- a) changes or work refinements in the service requirements or scope of work proposed by the Lead Proponent;
  - b) price – if directly related to a change or refinement in the proposed scope of work proposed by the Lead Proponent;
  - c) specific contract details as deemed reasonable for negotiation by the City; and
  - d) structure of the Consultant team and participants.
- 13.2 If a written contract cannot be negotiated within 30 (thirty) days of notification to the Lead Proponent, the City may, at its discretion at any time thereafter, terminate negotiations with the Lead Proponent and either enters into negotiations with the next qualified Proponent or cancel the RFP process and not enter into a contract with any Proponent.

#### **14. Working Agreement**

- 14.1 The Successful Proponent will enter into a contract for services with the City based upon the information contained in this RFP and the Successful Proponent's Submission and any negotiated modifications thereto.

#### **15. Award of Contract**

- 15.1 Award of a Contract is contingent on funds being approved and the contract award being made by the appropriate City authority.
- 15.2 No Contract will be formed, with any Proponent, until the Contract terms have been successfully negotiated between both parties (the City and the Successful Proponent). The City is not obligated to any Proponent in any manner until a purchase order is issued and an agreement has been signed by an authorized person to sign on behalf of the City.
- 15.3 The City's purchase order, the Proposal, the RFP and such other documents including all amendments or addenda, shall form the basis for the Contract between the Consultant and the City. In the event of a conflict between any of the Contract Documents, the following documents will take precedence and govern over each other in the following order of priority from highest to lowest:
- a) The City's purchase order including the standard purchase order terms and conditions;
  - b) Or any mutually agreed to amendments between the Proponent and the City;

- c) The Proposal; and
- d) The RFP and any subsequent addenda.

15.4 Where the head office of the Successful Proponent is located within the City and/or where the Successful Proponent is required to perform the Service at a site located within the City, the Successful Proponent should have a valid City business license prior to Contract execution.

15.5 The City is not under any obligation to award a Contract and may elect to terminate this RFP at anytime.

## **16. Publication of the Results of this Request for Proposal**

16.1 The City will publish the name of the successful Proponent on the websites listed in section 5.3. No other notices will be issued by the City. Proponents shall visit these websites to obtain the results of this Request for Proposal.

## **17. General Terms of this Request for Proposal**

17.1 All Proposals shall remain open for a minimum of 90 (ninety) days after the Closing Time, whether or not another Proposal has been accepted.

17.2 The City reserves the right to cancel this RFP for any reason without any liability to any Proponent or to waive irregularities at its own discretion.

17.3 Except as expressly and specifically permitted in these instructions, no Proponent shall have any claim for any compensation of any kind whatsoever, as a result of participating in the RFP, and by submitting a proposal each proponent shall be deemed to have agreed that it has no claim.

17.4 Proponents are advised that the City will not necessarily accept any Proposal and the City reserves the right to reject any or all Proposals at any time without further explanation or to accept any Proposal considered advantageous to the City.

17.5 A Proposal which contains an error, omission, or misstatement, which contains qualifying conditions, which does not fully address all the requirements of this RFP, or which otherwise fails to conform to the requirements in this RFP, including the Proposal format and content requirements, may be rejected in whole or in part by the City at its sole discretion.

17.6 Notwithstanding the foregoing or any other provision of this RFP, the City may in its sole discretion elect to retain for consideration Proposals which deviate either materially from the Proposal Format and Content Requirements set out in hereto or which otherwise fail to conform to any other requirement of this RFP.

- 17.7 The City may waive any non-compliance with the RFP, specifications, or any conditions of anything required by the RFP and may, at its sole discretion, elect to retain for consideration Proposals which are non-conforming, which do not contain the content or form required by the RFP or because they have not complied with the process for submission set out herein.
- 17.8 The City may choose, at its sole discretion, to proceed with all of the components of the Work, none of the components or selected components of the Work.
- 17.9 All Proposals will remain confidential, subject to the *Freedom of Information and Protection of Privacy Act* of British Columbia.

## **18. Ownership of Proposals**

- 18.1 All Proposals submitted, other than any Proposal withdrawn prior to the opening of Proposals or any late Proposals, become the property of City and will not be returned to Proponents.

## **19. Conflict of Interest**

- 19.1 Proponents shall disclose any potential conflicts of interest and existing business relationships they may have with the City, its elected or appointed officials or employees. The City may rely on such disclosure. The City may reject a Proposal from any Proponent that the City judges would be in a conflict of interest if the Proponent is awarded a Contract. Failure to disclose, or provide false or insufficient disclosure of the nature and extent of any relationship the Proponent may have with any employee, officer or director of the City shall be grounds for immediate termination of any Contract with the City, in the City's sole discretion, without further liability of notice.
- 19.2 By submitting a Proposal, the Proponent warrants that neither it nor any of its officers or directors, or any employee with authority to bind the Proponent, has any financial or personal relationship or affiliation with any elected official or employee of the City or their immediate families which might in any way be seen by the City to create a conflict.

## **20. Confidentiality**

- 20.1 Information about the City obtained by Proponents must not be disclosed unless prior written authorization is obtained from the City.
- 20.2 The Consultant agrees that this obligation of confidentiality will survive the termination of the Contract between the Consultant and the City.

## **21. No Lobbying**

- 21.1 From the date on which this RFP is issued until the RFP process is terminated, Proponents (including any directors, employees, officers, agents, consultants, or representatives) should not communicate with the City, directly or indirectly, about the RFP or the Project except via the designated Contact Person in Section 5.1.

## **22. Information Disclaimer**

- 22.1 The City, including its Designated Representatives and its directors, officers, employees, agents, Consultants and advisors are not liable or responsible for any verbal or written information, or any advice, or any errors or omissions, which may be contained in this RFP or otherwise provided to any Proponent pursuant to this RFP.
- 22.2 The Proponent shall conduct its own independent investigations and interpretations and shall not rely on the City with respect to information, advice, or documentation provided by the City. The information contained in this RFP is provisional and will be superseded by other agreement documents.
- 22.3 The City makes no representation, warranty, or undertaking of with respect to this RFP and the City, its Designated Representatives and its directors, officers, employees, agents, Consultants and advisors, shall not be liable or responsible for the accuracy or completeness of the information in this RFP or any other written or oral information made available to any interested person or its advisors, and any liability however arising, is expressly disclaimed by the City.
- 22.4 While the City has made considerable efforts to ensure an accurate representation of information in this RFP, the information contained in this RFP is supplied solely as a guideline for the Proponent and is not necessarily comprehensive or exhaustive. Nothing in this RFP is intended to relieve the Proponent from forming its own opinions and conclusions in respect of the matters addressed in the RFP.

## **23. Freedom of Information and Protection of Privacy Act (BC)**

- 23.1 Proponents should note that the City is subject to the Freedom of Information and Protection of Privacy Act (*British Columbia*), which imposes significant obligations on the City's Consultants to protect all personal information acquired from the City in the course of providing any service to the City.

**Appendix One - Fee Schedule**

Activity	Description	Estimates (Days)	Hourly Rate (\$/hr)	Total Cost per Activity
1	Provide project management and develop project documentation. Deliverable: Project documentation			
2	Conduct AS-IS business process and asset model analysis Deliverable: AS-IS documentation			
3	Develop TO-BE business process and asset model documentation Deliverable: TO-BE documentation			
4	Conduct fit-gap analysis and develop recommendations Deliverable: Fit-gap analysis and Recommendations			
5	Develop functional and technical requirements documentation Deliverable: Functional and technical requirements documents			
6	Develop design for data conversion Deliverable: Data conversion design documents			
7	Develop designs for interfaces to PeopleSoft HCM, PeopleSoft Financials, Amanda, GIS, CoenCorp Deliverable: Interface design documents			
8	Develop plans for testing the data conversion, testing the system and interfaces, and user acceptance testing Deliverable: Plans for data conversion testing, system and interfaces testing, and user acceptance testing			
9	Develop training plan, documents and manuals Deliverable: Training plan and documents			
10	Conduct data conversion			
11	Build and install Hansen 8.3 in all City of Richmond environments			
12	Build and install interfaces			
13	Conduct training			
14	Conduct Go-Live and gather Go-Live and System Acceptance Deliverable: Go-Live and System Acceptance documents			
	Total	days		\$

Activity	Description	Estimates (Days)	Hourly Rate (\$/hr)	Total Cost per Activity
			Estimated disbursements (expenses)	\$
			Subtotal Fees and Disbursements	\$
			Estimated G.S.T. (5%)	\$
			Total Fees	\$